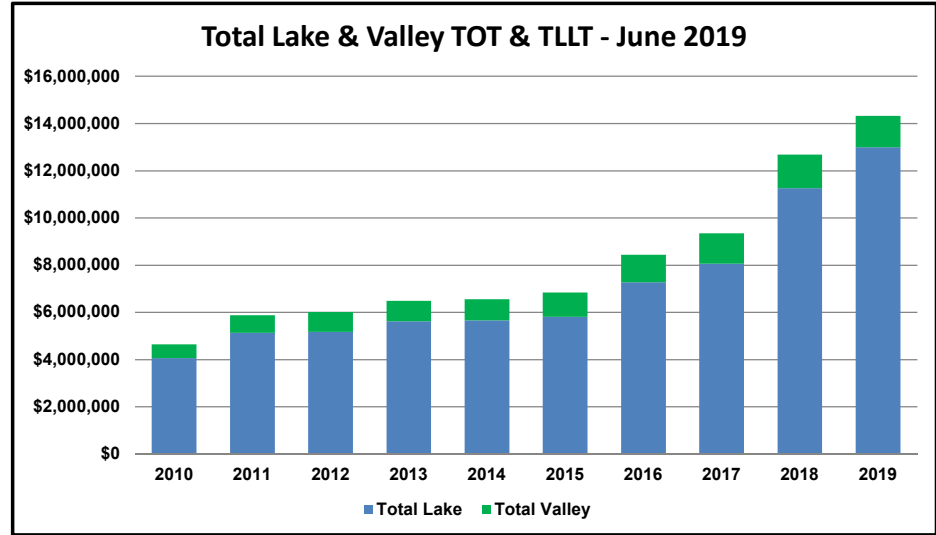
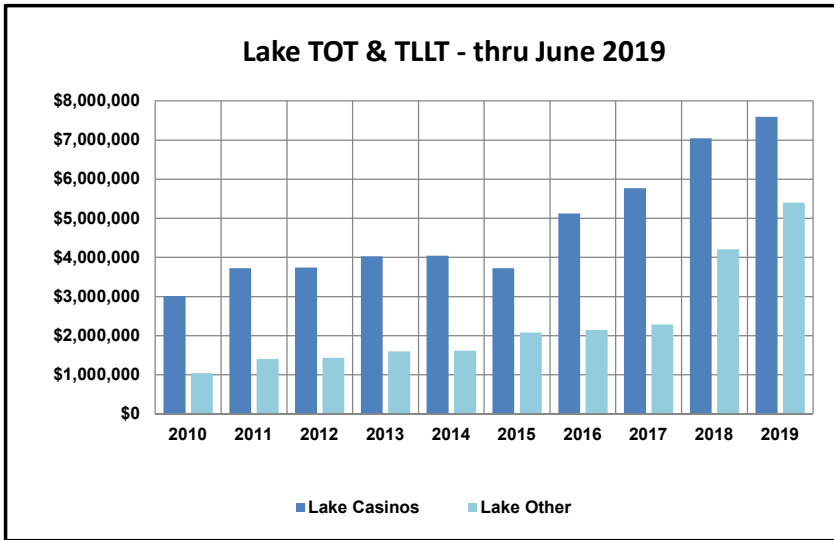


Douglas County Room Tax Revenue
10 year comparison of fiscal year-to-date collections
for the combined months of July 2018 through June 2019



	Lake Casinos	Lake Other	Annual % Change	
			Lake Casinos	Lake Other
2010	3,013,647	1,043,291		
2011	3,727,056	1,402,660	23.7%	34.4%
2012	3,738,804	1,433,444	0.3%	2.2%
2013	4,028,559	1,597,408	7.7%	11.4%
2014	4,043,246	1,618,335	0.4%	1.3%
2015	3,728,413	2,081,277	-7.8%	28.6%
2016	5,125,050	2,151,801	37.5%	3.4%
2017	5,769,075	2,287,105	12.6%	6.3%
2018	7,045,188	4,211,985	22.1%	84.2%
2019	7,592,656	5,401,798	7.8%	28.2%

	Total Lake	Total Valley	Total DC	Annual % Change		
				Total Lake	Total Valley	Total DC
2010	4,056,938	594,275	4,651,213			
2011	5,129,716	754,475	5,884,192	26.4%	27.0%	26.5%
2012	5,172,248	844,150	6,016,398	0.8%	11.9%	2.2%
2013	5,625,968	865,262	6,491,230	8.8%	2.5%	7.9%
2014	5,661,581	900,925	6,562,506	0.6%	4.1%	1.1%
2015	5,809,690	1,029,560	6,839,250	2.6%	14.3%	4.2%
2016	7,276,851	1,165,746	8,442,597	25.3%	13.2%	23.4%
2017	8,056,180	1,295,641	9,351,821	10.7%	11.1%	10.8%
2018	11,257,173	1,426,809	12,683,982	39.7%	10.1%	35.6%
2019	12,994,454	1,339,227	14,333,681	15.4%	-6.1%	13.0%

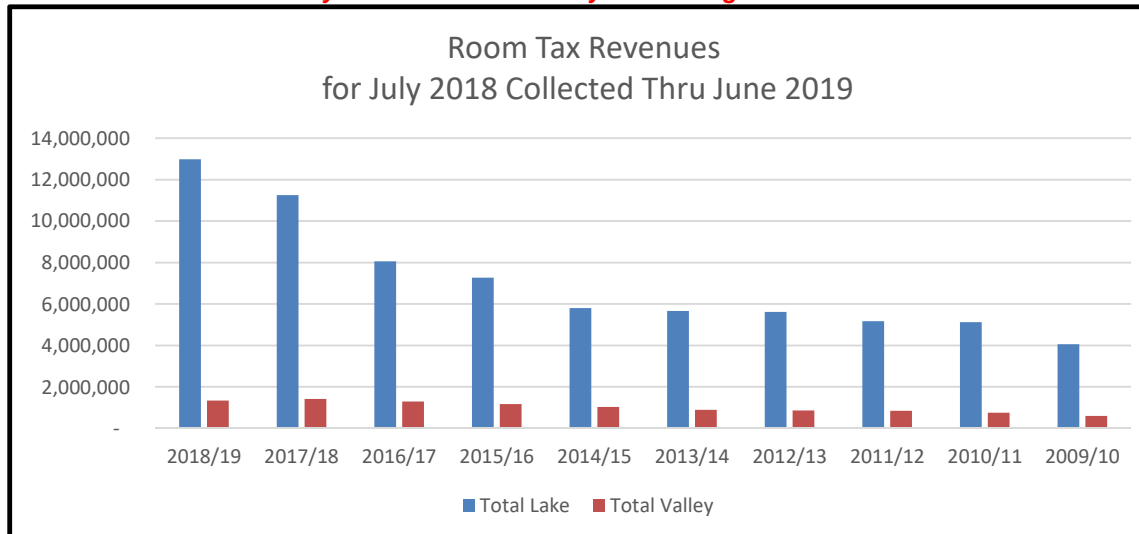
DOUGLAS COUNTY
Room Tax Revenues
for Transient Occupancy Tax & Transient Lodging License Tax
10 year comparison of fiscal year-to-date collections
for the combined months of July through June 2019

Fiscal Year	Lake Casinos	Lake Other	Total Lake	Total Valley	Total Douglas County	% Change
2018/19	7,592,656	5,401,798	12,994,454	1,339,227	14,333,681	13.0%
2017/18	7,045,188	4,211,985	11,257,173	1,426,809	12,683,982	35.6%
2016/17	5,769,075	2,287,105	8,056,180	1,295,641	9,351,821	10.8%
2015/16	5,125,050	2,151,801	7,276,851	1,165,746	8,442,597	23.4%
2014/15	3,728,413	2,081,277	5,809,690	1,029,560	6,839,250	4.2%
2013/14	4,043,246	1,618,335	5,661,581	900,925	6,562,506	1.1%
2012/13	4,028,559	1,597,408	5,625,968	865,262	6,491,230	7.9%
2011/12	3,738,804	1,433,444	5,172,248	844,150	6,016,398	2.2%
2010/11	3,727,056	1,402,660	5,129,716	754,475	5,884,192	26.5%
2009/10	3,013,647	1,043,291	4,056,938	594,275	4,651,213	

*Transient Lodging License Tax implemented August 1, 2010 - Tahoe Township, East Fork Township

** Additional 1% Transient Lodging License Tax implemented July 1, 2017 - Tahoe Township

Payments collected in July 2018 through June 2019



DOUGLAS COUNTY
Lake Room Tax
Analysis of Payments
FY 18/19

Dollar Amount of Payments and Month Received

Month Douglas County received payment ►	July	August	September	October	November	December	January	February	March	April	May	June	July- Accrued in June	August- Accrued in June	Total
Month taxes were collected ▼															
July	1,921,165														1,921,165
August		1,485,249													1,485,249
September			1,339,210												1,339,210
October				591,186											591,186
November					540,116										540,116
December						1,215,028									1,215,028
January							1,005,036								1,005,036
February								845,697	-	-					845,697
March									777,307	-	-				777,307
April										788,905					788,905
May											500,693				500,693
June												1,984,861	959,079	280,636	3,224,577
Total	1,921,165	1,485,249	1,339,210	591,186	540,116	1,215,028	1,005,036	845,697	777,307	788,905	500,693	1,984,861	959,079	280,636	14,234,169

Percent of payments and month they were received

Month Douglas County received payment ►	July	August	September	October	November	December	January	February	March	April	May	June	July	August
Month taxes were collected ▼														
July	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
August	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
September	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
October	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
November	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
December	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
January	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
February	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
March	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	40.46%	0.00%	0.00%	0.00%	0.00%	0.00%
April	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	41.06%	0.00%	0.00%	0.00%	0.00%
May	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%
June	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	103.32%	49.92%	14.61%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND
OCCUPANCY RATES

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
F Y	Casinos - Lake													
	NET ROOM REVENUE	51,750,903	8,065,845	6,188,214	5,019,208	2,786,316	2,551,844	5,220,693	4,322,395	3,848,469	2,829,867	3,071,238	2,604,926	5,241,888
	TAX PAID	7,592,656	1,129,218	866,350	702,689	390,084	357,258	730,897	605,135	538,786	396,181	429,973	364,690	1,081,394
	ROOM NIGHTS AVAILABLE	824,792	72,726	72,726	58,522	72,726	70,380	72,726	72,726	65,688	52,452	74,484	68,622	71,014
	ROOMS SOLD	558,531	67,351	59,813	44,886	42,906	40,365	46,781	47,568	41,008	34,184	41,969	36,373	55,327
	OCCUPANCY RATE	67.72%	92.61%	82.24%	76.70%	59.00%	64.33%	65.41%	62.43%	65.17%	56.35%	53.00%	77.91%	
2 0	Other Lake Properties- Not Casinos													
	NET ROOM REVENUE	37,628,693	5,647,708	4,420,872	4,549,726	1,436,441	1,304,398	3,459,364	2,808,153	4,412,051	2,385,295	2,230,332	753,158	4,221,195
	TAX PAID	5,401,798	791,947	618,899	636,521	201,102	182,858	484,131	399,900	306,911	381,125	358,932	136,003	903,468
	ROOM NIGHTS AVAILABLE	553,728	44,698	44,534	54,615	43,497	43,504	33,373	47,222	44,321	35,225	65,979	42,253	54,507
	ROOMS SOLD	284,652	34,754	31,641	32,828	21,662	19,199	9,903	21,715	21,010	11,049	29,273	19,090	32,528
	OCCUPANCY RATE	51.41%	77.75%	71.05%	60.11%	49.80%	44.13%	29.67%	45.98%	47.40%	31.37%	44.37%	45.18%	59.68%
1 9	TOTAL - Lake													
	NET ROOM REVENUE	89,379,596	13,713,553	10,609,087	9,568,934	4,222,757	3,856,242	8,680,057	7,130,548	8,260,519	5,215,162	5,301,570	3,358,084	9,463,084
	TAX PAID	12,994,454	1,921,165	1,485,249	1,339,210	591,186	540,116	1,215,028	1,005,036	845,697	777,307	788,905	500,693	1,984,861
	ROOM NIGHTS AVAILABLE	1,378,520	117,424	117,260	113,137	116,223	113,884	106,099	119,948	110,009	87,677	140,463	110,875	125,521
	ROOMS SOLD	843,183	102,105	91,454	77,714	64,568	59,564	56,684	69,283	62,018	45,233	71,242	55,463	87,855
	OCCUPANCY RATE	61.17%	86.95%	77.99%	68.69%	55.56%	52.30%	53.43%	57.76%	56.38%	51.59%	50.72%	50.02%	69.99%
F Y	Casinos - Lake													
	NET ROOM REVENUE	50,322,762	7,550,418	5,838,145	4,856,152	2,940,977	2,296,662	4,788,545	3,562,628	3,755,163	4,176,872	2,619,619	2,785,097	5,152,484
	TAX PAID	7,045,188	1,057,059	817,340	679,861	411,737	321,533	670,396	498,768	525,723	584,762	366,747	389,914	721,348
	ROOM NIGHTS AVAILABLE	853,111	72,726	72,726	70,380	72,288	70,818	72,726	72,726	65,688	72,684	69,529	71,362	69,458
	ROOMS SOLD	589,506	68,009	62,847	51,411	44,963	37,329	47,686	45,209	44,154	51,502	39,280	40,895	56,221
	OCCUPANCY RATE	69.10%	93.51%	86.42%	73.05%	62.20%	65.57%	62.16%	67.22%	70.86%	56.49%	57.31%	80.94%	
2 0	Other Lake Properties													
	NET ROOM REVENUE	30,115,657	4,343,738	3,526,921	3,704,767	1,163,083	806,857	3,299,898	2,183,011	1,980,404	2,894,542	1,065,394	1,230,873	3,916,169
	TAX PAID	4,211,985	608,136	493,789	518,303	162,832	109,053	461,973	305,620	277,476	405,136	149,057	172,321	548,290
	ROOM NIGHTS AVAILABLE	578,157	27,321	44,848	55,925	42,538	40,411	54,704	43,383	57,447	54,187	60,494	42,038	54,861
	ROOMS SOLD	297,439	17,895	31,923	33,012	22,316	17,019	22,608	21,607	33,087	23,112	24,256	18,097	32,507
	OCCUPANCY RATE	51.45%	65.50%	71.18%	59.03%	52.46%	42.11%	41.33%	49.81%	57.60%	42.65%	40.10%	43.05%	59.25%
1 8	TOTAL - Lake													
	NET ROOM REVENUE	80,438,419	11,894,156	9,365,066	8,560,919	4,104,060	3,103,519	8,088,443	5,745,639	5,735,567	7,071,414	3,685,013	4,015,970	9,068,653
	TAX PAID	11,257,173	1,665,195	1,311,129	1,198,164	574,569	430,586	1,132,369	804,388	803,199	989,898	515,804	562,235	1,269,638
	ROOM NIGHTS AVAILABLE	1,431,268	100,047	117,574	126,305	114,826	111,229	127,430	116,109	123,135	126,871	130,023	113,400	124,319
	ROOMS SOLD	886,945	85,904	94,770	84,423	67,279	54,348	70,294	66,816	77,241	74,614	63,536	58,992	88,728
	OCCUPANCY RATE	61.97%	85.86%	80.60%	66.84%	58.59%	48.86%	55.16%	57.55%	62.73%	58.81%	48.87%	52.02%	71.37%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND
OCCUPANCY RATES

FY 2016-2017	Casinos - Lake													
	NET ROOM REVENUE	49,050,782	6,845,146	6,002,557	4,645,226	2,573,191	2,067,362	5,053,615	3,961,555	4,108,766	3,714,044	2,747,392	2,658,649	4,673,280
	TAX PAID	6,376,602	889,869	780,332	603,879	334,515	268,757	656,970	515,002	534,140	482,826	357,161	345,624	607,526
	ROOM NIGHTS AVAILABLE	855,892	72,695	72,695	70,350	72,690	70,279	72,677	72,695	65,660	72,695	70,350	72,726	70,380
	ROOMS SOLD	565,649	64,563	60,191	51,836	38,675	33,286	46,027	40,460	45,341	48,776	42,056	39,748	54,690
	OCCUPANCY RATE	66.09%	88.81%	82.80%	73.68%	53.21%	47.36%	63.33%	55.66%	69.05%	67.10%	59.78%	54.65%	77.71%
	Other Lake Properties													
	NET ROOM REVENUE	20,021,790	3,103,913	2,210,270	2,241,511	649,202	631,583	2,574,399	1,526,101	1,477,641	1,905,605	654,459	618,972	2,428,134
	TAX PAID	2,602,888	403,517	287,335	291,274	84,396	82,106	334,719	198,393	192,092	247,728	85,080	80,465	315,783
	ROOM NIGHTS AVAILABLE	260,636	23,615	20,945	28,318	16,785	17,194	27,827	18,378	16,960	26,620	17,639	18,580	27,775
	ROOMS SOLD	104,016	13,599	11,623	12,158	5,267	4,428	8,193	13,457	5,551	8,098	5,030	5,567	11,045
	OCCUPANCY RATE	39.91%	57.59%	55.49%	42.93%	31.38%	25.75%	29.44%	73.22%	32.73%	30.42%	28.52%	29.96%	39.77%
	TOTAL - Lake													
	NET ROOM REVENUE	69,072,573	9,949,059	8,212,827	6,886,737	3,222,393	2,698,945	7,628,014	5,487,656	5,586,407	5,619,649	3,401,851	3,277,621	7,101,414
TAX PAID	8,979,490	1,293,386	1,067,667	895,153	418,911	350,863	991,689	713,395	726,232	730,554	442,241	426,089	923,309	
ROOM NIGHTS AVAILABLE	1,116,528	96,310	93,640	98,668	89,475	87,473	100,504	91,073	82,620	99,315	87,989	91,306	98,155	
ROOMS SOLD	669,665	78,162	71,814	63,994	43,942	37,714	54,220	53,917	50,892	56,874	47,086	45,315	65,735	
OCCUPANCY RATE	59.98%	81.16%	76.69%	64.86%	49.11%	43.12%	53.95%	59.20%	61.60%	57.27%	53.51%	49.63%	66.97%	

FY 2015-2016	Casinos - Lake													
	NET ROOM REVENUE	43,601,801	5,823,469	4,766,507	3,964,652	2,740,526	1,920,731	4,684,717	3,882,062	3,909,165	3,361,250	2,228,776	2,291,300	4,028,646
	TAX PAID	5,648,774	757,051	619,646	515,405	356,268	249,695	609,013	504,668	488,732	436,962	289,741	297,869	523,724
	ROOM NIGHTS AVAILABLE	843,746	68,886	70,060	67,965	70,928	67,680	72,075	72,571	67,889	72,571	70,230	72,571	70,320
	ROOMS SOLD	533,996	56,641	54,250	47,786	42,223	33,417	43,364	45,199	44,251	45,628	35,732	35,370	50,135
	OCCUPANCY RATE	63.29%	82.22%	77.43%	70.31%	59.53%	49.38%	60.17%	62.28%	65.18%	62.87%	50.88%	48.74%	71.30%
	Other Lake Properties													
	NET ROOM REVENUE	18,442,532	2,791,005	2,124,525	1,945,996	600,606	591,562	2,285,604	1,616,010	1,468,904	1,809,132	470,170	676,578	2,062,440
	TAX PAID	2,419,894	362,831	276,189	253,846	78,079	76,903	299,180	210,081	210,418	235,197	61,122	87,955	268,093
	ROOM NIGHTS AVAILABLE	249,011	18,700	18,301	27,214	14,351	18,000	27,352	19,149	17,597	18,262	16,513	17,380	27,192
	ROOMS SOLD	94,487	12,442	11,136	12,172	4,481	4,298	8,412	6,148	6,007	8,441	4,378	5,474	11,098
	OCCUPANCY RATE	37.94%	66.53%	60.85%	44.73%	31.22%	23.88%	30.75%	32.11%	34.14%	30.96%	26.51%	31.50%	40.81%
	TOTAL - Lake													
	NET ROOM REVENUE	62,044,333	8,614,474	6,891,032	5,910,648	3,341,132	2,512,293	6,970,321	5,498,072	5,378,069	5,170,382	2,698,946	2,967,878	6,091,086
TAX PAID	8,068,668	1,119,882	895,835	769,251	434,347	326,598	908,193	714,749	699,150	672,159	350,863	385,824	791,817	
ROOM NIGHTS AVAILABLE	1,092,757	87,586	88,361	95,179	85,279	85,680	99,427	91,720	85,486	99,833	86,743	89,951	97,512	
ROOMS SOLD	628,483	69,083	65,386	59,958	46,704	37,715	51,776	51,347	50,258	54,069	40,110	40,844	61,233	
OCCUPANCY RATE	57.51%	78.87%	74.00%	62.99%	54.77%	44.02%	52.07%	55.98%	58.79%	54.16%	46.24%	45.41%	62.80%	

DOUGLAS COUNTY
ROOM TAX COLLECTION AND
OCCUPANCY RATES

Casinos - Lake														
F Y 2 0 1 4 -2 0 1 5	NET ROOM REVENUE	34,030,032	4,433,960	4,450,038	3,127,880	2,200,878	1,739,737	3,315,786	2,676,788	2,430,791	2,139,726	1,563,063	2,258,694	3,692,692
	TAX PAID	3,837,278	576,415	578,505	406,624	286,114	226,166	431,052	347,982	336,659	280,490	203,198	55,208	108,865
	ROOM NIGHTS AVAILABLE	661,689	57,193	56,203	54,390	56,169	53,219	53,196	53,430	51,469	54,180	51,810	57,701	62,729
	ROOMS SOLD	464,308	51,044	50,527	40,696	36,396	31,876	35,323	36,641	34,726	36,392	29,816	35,290	45,581
	OCCUPANCY RATE	70.17%	89.25%	89.90%	74.82%	64.80%	59.90%	66.40%	68.58%	67.47%	67.17%	57.55%	61.16%	72.66%
Other Lake Properties														
	NET ROOM REVENUE	16,084,326	2,437,341	2,063,880	1,847,283	505,119	501,797	1,967,461	1,348,199	1,201,461	1,332,608	477,094	652,571	1,749,512
	TAX PAID	2,679,587	316,854	268,422	240,221	65,712	65,244	255,843	175,265	135,642	172,796	62,022	323,256	598,310
	ROOM NIGHTS AVAILABLE	241,027	18,794	19,036	27,793	16,302	17,640	26,701	16,576	15,606	24,090	16,172	16,199	26,118
	ROOMS SOLD	90,682	12,869	13,035	12,093	5,765	4,435	7,234	4,940	4,629	6,366	4,157	5,069	10,090
	OCCUPANCY RATE	37.62%	68.47%	68.48%	43.51%	35.36%	25.14%	27.09%	29.80%	29.66%	26.43%	25.70%	31.29%	38.63%
TOTAL - Lake														
	NET ROOM REVENUE	50,114,359	6,871,301	6,513,918	4,975,163	2,705,997	2,241,534	5,283,247	4,024,987	3,632,252	3,472,334	2,040,157	2,911,265	5,442,204
	TAX PAID	6,516,865	893,269	846,927	646,845	351,826	291,410	686,895	523,247	472,301	453,286	265,220	378,464	707,175
	ROOM NIGHTS AVAILABLE	902,716	75,987	75,239	82,183	72,471	70,859	79,897	70,006	67,075	78,270	67,982	73,900	88,847
	ROOMS SOLD	554,990	63,913	63,562	52,789	42,161	36,311	42,557	41,581	39,355	42,758	33,973	40,359	55,671
	OCCUPANCY RATE	61.48%	84.11%	84.48%	64.23%	58.18%	51.24%	53.26%	59.40%	58.67%	54.63%	49.97%	54.61%	62.66%

Casinos - Lake														
F Y 2 0 1 3 -2 0 1 4	NET ROOM REVENUE	34,156,466	4,934,781	4,228,906	3,076,451	1,923,089	1,678,421	3,775,040	2,445,890	2,734,032	2,427,605	1,764,489	2,113,192	3,054,572
	TAX PAID	4,440,341	641,521	549,758	399,939	250,002	218,195	490,755	317,966	355,424	315,589	229,384	274,715	397,094
	ROOM NIGHTS AVAILABLE	810,031	72,974	72,974	70,620	72,974	70,620	72,974	72,974	65,912	72,952	54,420	56,234	54,403
	ROOMS SOLD	511,601	59,841	56,255	46,581	37,466	33,844	41,696	38,760	39,940	43,882	33,944	35,844	43,548
	OCCUPANCY RATE	63.16%	82.00%	77.09%	65.96%	51.34%	47.92%	57.14%	53.11%	60.60%	60.15%	62.37%	63.74%	80.05%
Other Lake Properties														
	NET ROOM REVENUE	14,075,994	2,130,754	1,732,559	1,712,488	457,757	440,510	1,588,474	1,155,892	1,027,363	1,219,605	378,613	594,567	1,637,410
	TAX PAID	1,831,487	277,010	225,233	223,511	59,508	57,266	206,502	150,266	133,557	158,968	49,219	77,294	213,153
	ROOM NIGHTS AVAILABLE	224,024	13,586	20,405	27,988	17,114	15,216	23,868	16,898	15,188	24,060	10,466	16,545	22,690
	ROOMS SOLD	88,822	8,958	11,689	11,642	7,786	4,711	7,077	5,690	4,809	7,533	3,704	5,272	9,951
	OCCUPANCY RATE	39.65%	65.94%	57.28%	41.60%	45.49%	30.96%	29.65%	33.67%	31.66%	31.31%	35.39%	31.86%	43.86%
TOTAL - Lake														
	NET ROOM REVENUE	48,232,460	7,065,535	5,961,465	4,788,939	2,380,846	2,118,931	5,363,514	3,601,781	3,761,395	3,647,210	2,143,102	2,707,759	4,691,982
	TAX PAID	6,271,828	918,532	774,990	623,450	309,510	275,461	697,257	468,232	488,981	474,557	278,603	352,009	610,247
	ROOM NIGHTS AVAILABLE	1,034,055	86,560	93,379	98,608	90,088	85,836	96,842	89,872	81,100	97,012	64,886	72,779	77,093
	ROOMS SOLD	600,423	68,799	67,944	58,223	45,252	38,555	48,773	44,450	44,749	51,415	37,648	41,116	53,499
	OCCUPANCY RATE	58.06%	79.48%	72.76%	59.04%	50.23%	44.92%	50.36%	49.46%	55.18%	53.00%	58.02%	56.49%	69.40%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND
OCCUPANCY RATES

Casinos - Lake														
F	NET ROOM REVENUE	34,582,156	4,481,327	4,143,286	3,174,900	1,826,496	1,483,577	3,924,471	2,695,119	2,887,182	2,660,769	1,721,065	1,990,724	3,593,239
Y	TAX PAID	4,495,680	582,573	538,627	412,737	237,444	192,865	510,181	350,365	375,334	345,900	223,738	258,794	467,121
	ROOM NIGHTS AVAILABLE	859,210	72,974	72,974	70,620	72,974	70,620	72,974	72,974	65,912	72,974	70,620	72,974	70,620
	ROOMS SOLD	532,131	57,744	56,065	48,954	37,745	34,223	46,108	45,628	43,102	44,575	32,632	36,215	49,140
2	OCCUPANCY RATE	61.93%	79.13%	76.83%	69.32%	51.72%	48.46%	63.18%	62.53%	65.39%	61.08%	46.21%	49.63%	69.58%
Other Lake Properties														
0	NET ROOM REVENUE	13,737,760	2,025,649	1,743,485	1,458,147	541,502	404,504	1,653,556	1,177,463	1,135,130	1,413,661	368,019	461,256	1,355,390
1	TAX PAID	1,774,367	263,335	226,654	189,561	56,697	52,597	214,962	153,071	147,567	185,159	47,842	59,963	176,959
2	ROOM NIGHTS AVAILABLE	207,864	19,980	19,722	24,073	11,447	12,590	20,731	13,482	12,629	18,264	10,919	17,974	26,053
-	ROOMS SOLD	82,448	12,402	11,739	10,544	3,358	3,354	6,548	4,905	4,719	6,248	3,576	5,115	9,940
2	OCCUPANCY RATE	39.66%	62.07%	59.52%	43.80%	29.34%	26.64%	31.59%	36.38%	37.37%	34.21%	32.75%	28.46%	38.15%
TOTAL - Lake														
0	NET ROOM REVENUE	48,319,916	6,506,976	5,886,772	4,633,047	2,367,998	1,888,081	5,578,026	3,872,582	4,022,312	4,074,430	2,089,083	2,451,980	4,948,629
1	TAX PAID	6,270,047	845,907	765,281	602,298	294,141	245,462	725,143	503,436	522,900	531,059	271,581	318,757	644,080
3	ROOM NIGHTS AVAILABLE	1,067,074	92,954	92,696	94,693	84,421	83,210	93,705	86,456	78,541	91,238	81,539	90,948	96,673
	ROOMS SOLD	614,579	70,146	67,804	59,498	41,103	37,577	52,656	50,533	47,821	50,823	36,208	41,330	59,080
	OCCUPANCY RATE	57.59%	75.46%	73.15%	62.83%	48.69%	45.16%	56.19%	58.45%	60.89%	55.70%	44.41%	45.44%	61.11%

Casinos - Lake														
F	NET ROOM REVENUE	31,795,618	4,501,906	3,886,695	3,220,076	1,826,942	1,443,849	3,141,449	2,158,213	2,555,590	2,636,076	1,661,092	1,728,143	3,035,586
Y	TAX PAID	4,133,430	585,248	505,270	418,610	237,502	187,700	408,388	280,568	332,227	342,690	215,942	224,659	394,626
	ROOM NIGHTS AVAILABLE	858,402	72,974	72,974	70,620	72,974	70,620	69,812	72,974	68,266	72,974	70,620	72,974	70,620
	ROOMS SOLD	527,005	60,292	56,422	49,988	37,984	31,760	40,880	37,468	40,743	43,116	44,392	35,554	48,406
2	OCCUPANCY RATE	61.39%	82.62%	77.32%	70.78%	52.05%	44.97%	58.56%	51.34%	59.68%	59.08%	62.86%	48.72%	68.54%
Other Lake Properties														
0	NET ROOM REVENUE	12,301,760	2,086,496	1,542,461	1,444,069	382,282	332,901	1,579,961	828,950	856,784	1,146,680	402,474	423,304	1,275,400
1	TAX PAID	1,599,247	271,244	200,520	187,737	49,697	43,277	205,404	107,763	111,383	149,067	52,322	55,030	165,803
1	ROOM NIGHTS AVAILABLE	216,724	18,988	18,776	23,389	14,086	14,167	19,949	15,374	14,689	19,484	18,316	17,332	22,174
-	ROOMS SOLD	82,762	11,677	9,872	11,066	6,418	4,162	6,277	4,310	5,016	6,517	4,290	4,538	8,619
2	OCCUPANCY RATE	38.19%	61.50%	52.58%	47.31%	45.56%	29.38%	31.47%	28.03%	34.15%	33.45%	23.42%	26.18%	38.87%
TOTAL - Lake														
0	NET ROOM REVENUE	44,097,378	6,588,402	5,429,156	4,664,145	2,209,224	1,776,750	4,721,410	2,987,163	3,412,374	3,782,755	2,063,565	2,151,447	4,310,986
1	TAX PAID	5,732,677	856,492	705,791	606,347	287,199	230,977	613,793	388,331	443,609	491,757	268,264	279,688	560,429
2	ROOM NIGHTS AVAILABLE	1,075,126	91,962	91,750	94,009	87,060	84,787	89,761	88,348	82,955	92,458	88,936	90,306	92,794
	ROOMS SOLD	609,767	71,969	66,294	61,054	44,402	35,922	47,157	41,778	45,759	49,633	48,682	40,092	57,025
	OCCUPANCY RATE	56.72%	78.26%	72.26%	64.94%	51.00%	42.37%	52.54%	47.29%	55.16%	53.68%	54.74%	44.40%	61.45%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND
OCCUPANCY RATES

Casinos - Lake														
FY 2020	NET ROOM REVENUE	32,288,929	4,555,123	3,608,135	3,095,333	1,974,889	1,396,479	3,153,008	3,035,901	2,905,137	2,527,076	1,834,708	1,635,054	2,568,083
	TAX PAID	4,060,907	455,512	469,058	402,393	256,736	181,542	409,891	394,667	377,668	328,520	238,512	212,557	333,851
	ROOM NIGHTS AVAILABLE	827,167	66,154	66,154	64,020	66,154	64,020	72,974	72,974	67,529	72,974	70,620	72,974	70,620
	ROOMS SOLD	529,545	60,321	59,641	49,267	38,080	32,130	41,723	45,458	42,986	43,596	38,192	34,185	43,966
	OCCUPANCY RATE	64.02%	91.18%	90.15%	76.96%	57.56%	50.19%	57.18%	62.29%	63.66%	59.74%	54.08%	46.85%	62.26%
Other Lake Properties														
FY 2020	NET ROOM REVENUE	12,440,025	2,164,037	1,474,571	995,398	384,284	302,184	1,616,744	1,114,132	1,102,908	1,281,944	440,599	407,118	1,156,104
	TAX PAID	1,552,957	216,405	191,694	129,403	49,957	39,286	210,174	144,837	143,379	166,656	57,278	53,592	150,297
	ROOM NIGHTS AVAILABLE	210,949	22,323	21,088	22,094	16,702	14,009	19,110	14,891	13,320	18,628	13,574	14,271	20,939
	ROOMS SOLD	86,826	12,455	11,328	10,098	6,590	4,030	6,650	5,804	5,466	6,563	4,587	4,463	8,792
	OCCUPANCY RATE	41.16%	55.79%	53.72%	45.70%	39.46%	28.77%	34.80%	38.98%	41.04%	35.23%	33.79%	31.27%	41.99%
TOTAL - Lake														
FY 2020	NET ROOM REVENUE	44,728,954	6,719,160	5,082,706	4,090,732	2,359,174	1,698,664	4,769,753	4,150,034	4,008,045	3,809,020	2,275,307	2,042,173	3,724,188
	TAX PAID	5,613,864	671,917	660,751	531,796	306,693	220,829	620,065	539,504	521,047	495,175	295,790	266,149	484,148
	ROOM NIGHTS AVAILABLE	1,038,116	88,477	87,242	86,114	82,856	78,029	92,084	87,865	80,849	91,602	84,194	87,245	91,559
	ROOMS SOLD	616,371	72,776	70,969	59,365	44,670	36,160	48,373	51,262	48,452	50,159	42,779	38,648	52,758
	OCCUPANCY RATE	59.37%	82.25%	81.35%	68.94%	53.91%	46.34%	52.53%	58.34%	59.93%	54.76%	50.81%	44.30%	57.62%

Casinos - Lake														
FY 2020	NET ROOM REVENUE	33,127,940	4,027,112	4,024,554	3,371,569	2,080,070	1,359,227	3,017,752	2,857,415	3,048,666	2,594,034	1,854,203	1,901,866	2,991,471
	TAX PAID	3,312,794	402,711	402,455	337,157	208,007	135,923	301,775	285,741	304,867	259,403	185,420	190,187	299,147
	ROOM NIGHTS AVAILABLE	783,870	71,114	66,154	64,020	66,154	64,020	66,154	66,154	59,752	66,154	64,020	66,154	64,020
	ROOMS SOLD	533,581	58,637	58,711	50,156	41,058	31,389	39,588	44,017	44,816	45,249	36,020	36,833	47,107
	OCCUPANCY RATE	68.07%	82.45%	88.75%	78.34%	62.06%	49.03%	59.84%	66.54%	75.00%	68.40%	56.26%	55.68%	73.58%
Other Lake Properties														
FY 2020	NET ROOM REVENUE	11,500,905	1,771,728	1,528,487	1,124,647	315,198	282,907	1,462,402	1,020,748	981,350	1,178,490	375,644	389,236	1,070,068
	TAX PAID	1,150,299	177,315	152,849	112,465	31,520	28,291	146,243	102,135	98,135	117,851	37,564	38,924	107,008
	ROOM NIGHTS AVAILABLE	230,746	18,952	18,794	23,408	16,487	16,242	23,359	18,588	16,425	22,180	17,047	16,456	22,808
	ROOMS SOLD	87,470	12,243	11,101	10,706	5,520	4,404	6,838	5,798	5,800	6,923	4,501	4,582	9,054
	OCCUPANCY RATE	37.91%	64.60%	59.07%	45.74%	33.48%	27.11%	29.27%	31.19%	35.31%	31.21%	26.40%	27.84%	39.70%
TOTAL - Lake														
FY 2020	NET ROOM REVENUE	44,628,845	5,798,841	5,553,041	4,496,216	2,395,267	1,642,135	4,480,154	3,878,163	4,030,015	3,772,524	2,229,847	2,291,103	4,061,539
	TAX PAID	4,463,093	580,026	555,304	449,622	239,527	164,213	448,018	387,876	403,002	377,254	222,985	229,110	406,155
	ROOM NIGHTS AVAILABLE	1,014,616	90,066	84,948	87,428	82,641	80,262	89,513	84,742	76,177	88,334	81,067	82,610	86,828
	ROOMS SOLD	621,051	70,880	69,812	60,862	46,578	35,793	46,426	49,815	50,616	52,172	40,521	41,415	56,161
	OCCUPANCY RATE	61.21%	78.70%	82.18%	69.61%	56.36%	44.60%	51.87%	58.78%	66.45%	59.06%	49.98%	50.13%	64.68%

DOUGLAS COUNTY
Valley Room Tax
Analysis of Payments
FY 18/19

Dollar Amount of Payments and Month Received															Total
Month Douglas County received payment ►	July	August	September	October	November	December	January	February	March	April	May	June	July-Accrued in June	August-Accrued in June	
Month taxes were collected ▼															
July	193,078														
August		169,502													
September			182,795												
October				128,313											
November					105,312										
December						93,626									
January							79,659								
February								62,697							
March									86,616						
April										98,079					
May											139,549				
June												361,155	141,543	52,090	
Total	193,078	169,502	182,795	128,313	105,312	93,626	79,659	62,697	86,616	98,079	139,549	361,155	141,543	52,090	1,894,015

Percent of payments and month they were received														
Month Douglas County received payment ►	July	August	September	October	November	December	January	February	March	April	May	June	July	August
Month taxes were collected ▼														
July	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
August	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
September	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
October	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
November	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
December	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
January	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
February	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
March	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%
April	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%
May	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%
June	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	65.10%	25.51%	9.39%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND OCCUPANCY RATES

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
CARSON VALLEY- All Properties are Commercial- No Vacation Homes in Valley													
NET ROOM REVENUE	11,608,869	1,485,210	1,303,862	1,406,116	987,020	810,094	720,200	612,765	482,287	666,278	794,087	1,072,997	1,267,955
TAX PAID	1,700,382	193,078	169,502	182,795	128,313	105,312	93,626	79,659	62,697	86,616	98,079	139,549	361,155
ROOM NIGHTS AVAILABLE	285,569	24,129	25,906	25,121	14,968	24,829	22,577	27,554	18,935	27,200	28,385	22,957	23,008
ROOMS SOLD	178,086	14,919	15,680	15,710	12,008	18,590	12,836	14,638	10,925	14,936	16,365	14,117	17,362
OCCUPANCY RATE	62.36%	61.83%	60.53%	62.54%	80.22%	74.87%	56.85%	53.12%	57.70%	54.91%	57.65%	61.49%	75.46%

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
CARSON VALLEY													
NET ROOM REVENUE	12,388,311	1,549,198	1,368,632	1,466,761	1,111,608	736,293	789,831	744,674	637,361	691,727	832,524	1,046,945	1,412,757
TAX PAID	1,610,467	201,396	177,922	190,679	144,507	95,718	102,678	96,808	82,842	89,924	108,228	136,107	183,658
ROOM NIGHTS AVAILABLE	308,846	27,187	27,354	26,978	29,798	27,612	29,412	27,389	24,346	21,618	25,146	20,878	21,128
ROOMS SOLD	166,509	17,538	17,719	18,056	18,142	12,164	11,587	10,500	9,063	10,218	12,489	13,114	15,919
OCCUPANCY RATE	53.91%	64.51%	64.78%	66.93%	60.88%	44.05%	39.40%	38.34%	37.23%	47.27%	49.67%	62.81%	75.35%

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
CARSON VALLEY													
NET ROOM REVENUE	11,309,859	1,434,980	1,271,881	1,246,151	892,184	630,800	705,770	630,524	560,408	714,408	815,279	1,064,077	1,343,397
TAX PAID	1,470,321	186,547	165,345	162,000	115,984	82,004	91,751	81,968	72,853	92,873	105,986	138,330	174,680
ROOM NIGHTS AVAILABLE	310,101	24,854	24,959	24,744	25,037	23,829	26,891	27,119	24,734	27,488	26,357	27,313	26,776
ROOMS SOLD	139,431	14,849	13,897	13,724	11,075	7,773	9,168	8,447	7,867	8,961	11,904	14,227	17,539
OCCUPANCY RATE	44.96%	59.74%	55.68%	55.46%	44.23%	32.62%	34.09%	31.15%	31.81%	32.60%	45.16%	52.09%	65.50%

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
CARSON VALLEY													
NET ROOM REVENUE	9,896,814	1,203,018	1,089,091	1,090,399	811,884	519,394	654,554	561,257	704,469	639,186	697,820	996,190	929,552
TAX PAID	1,308,603	156,392	141,582	141,752	105,545	67,521	85,093	72,963	91,581	83,095	90,717	129,505	142,857
ROOM NIGHTS AVAILABLE	305,343	26,601	26,625	25,392	26,695	25,888	27,141	21,206	25,442	25,919	26,191	27,249	20,994
ROOMS SOLD	139,575	16,118	15,016	14,660	12,924	8,586	8,949	7,756	9,580	9,691	10,439	13,401	12,455
OCCUPANCY RATE	45.71%	60.59%	56.40%	57.73%	48.41%	33.17%	32.97%	36.57%	37.65%	37.39%	39.86%	49.18%	59.33%

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
CARSON VALLEY													
NET ROOM REVENUE	8,961,946	1,097,578	1,142,127	924,355	655,635	503,806	539,778	496,772	562,061	587,494	606,894	827,443	1,018,002
TAX PAID	1,162,122	142,685	145,823	119,067	85,433	65,695	70,371	64,580	73,068	76,375	78,896	107,567	132,563
ROOM NIGHTS AVAILABLE	304,113	26,637	27,463	26,842	25,211	25,686	26,768	27,360	24,665	26,710	25,911	21,100	19,760
ROOMS SOLD	147,926	16,816	18,172	12,747	9,474	10,410	10,417	10,770	11,097	9,346	11,919	12,264	14,494
OCCUPANCY RATE	48.64%	63.13%	66.17%	47.49%	37.58%	40.53%	38.92%	39.36%	44.99%	34.99%	46.00%	58.12%	73.35%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND OCCUPANCY RATES

2	CARSON VALLEY													
0	NET ROOM REVENUE	7,876,032	1,083,120	911,534	864,979	616,048	415,131	417,320	452,519	395,179	438,968	518,788	816,608	945,838
1	TAX PAID	1,023,884	140,806	118,499	112,447	80,087	53,967	54,252	58,827	51,373	57,066	67,442	106,159	122,959
3	ROOM NIGHTS AVAILABLE	306,392	25,726	26,523	25,756	26,400	25,031	25,907	25,480	22,942	26,179	24,876	25,894	25,678
/	ROOMS SOLD	138,902	17,565	15,883	14,911	11,836	9,591	8,994	9,260	6,402	7,996	8,375	12,638	15,451
1	OCCUPANCY RATE	45.33%	68.28%	59.88%	57.89%	44.83%	38.32%	34.72%	36.34%	27.91%	30.54%	33.67%	48.81%	60.17%

2	CARSON VALLEY													
0	NET ROOM REVENUE	7,514,059	939,484	874,139	911,292	622,441	412,083	415,595	432,378	410,379	404,356	527,987	705,733	858,191
1	TAX PAID	976,826	122,133	113,638	118,468	80,917	53,570	54,027	56,209	53,350	52,567	68,638	91,745	111,564
2	ROOM NIGHTS AVAILABLE	308,408	27,249	27,498	27,262	26,957	27,361	26,985	26,070	23,899	24,398	22,214	21,378	27,137
/	ROOMS SOLD	149,074	16,766	17,175	16,618	13,009	11,333	9,555	9,753	9,221	8,947	9,555	11,360	15,782
1	OCCUPANCY RATE	48.34%	61.53%	62.46%	60.96%	48.26%	41.42%	35.41%	37.41%	38.58%	36.67%	43.01%	53.14%	58.16%

2	CARSON VALLEY													
0	NET ROOM REVENUE	7,326,116	940,693	963,610	874,209	638,028	424,464	352,178	375,544	394,684	403,815	472,019	658,893	827,979
1	TAX PAID	951,787	122,291	125,270	113,648	82,944	55,180	45,783	48,821	51,309	51,885	61,363	85,657	107,637
1	ROOM NIGHTS AVAILABLE	290,719	26,289	26,432	20,327	26,210	25,066	28,630	25,749	24,726	26,103	20,118	20,859	20,210
/	ROOMS SOLD	134,053	16,084	15,949	13,210	12,319	8,892	7,720	7,959	9,061	9,260	8,786	11,666	13,147
1	OCCUPANCY RATE	46.11%	61.18%	60.34%	64.99%	47.00%	35.47%	26.96%	30.91%	36.65%	35.47%	43.67%	55.93%	65.05%

2	CARSON VALLEY													
0	NET ROOM REVENUE	6,862,819	901,311	819,224	852,156	565,875	359,979	349,497	403,093	330,937	318,708	504,684	606,219	851,137
1	TAX PAID	865,123	90,131	106,499	110,779	73,564	46,797	45,434	52,402	43,022	41,432	65,608	78,808	110,648
0	ROOM NIGHTS AVAILABLE	320,769	29,012	28,930	28,085	27,750	26,837	27,588	28,133	23,589	20,421	27,724	26,432	26,268
/	ROOMS SOLD	147,446	17,373	16,699	16,857	13,616	9,894	9,020	9,112	8,342	6,358	11,664	13,234	15,277
1	OCCUPANCY RATE	45.97%	59.88%	57.72%	60.02%	49.07%	36.87%	32.70%	32.39%	35.36%	31.13%	42.07%	50.07%	58.16%

2	CARSON VALLEY													
0	NET ROOM REVENUE	6,729,929	920,860	882,641	821,754	516,765	349,952	339,890	339,631	371,362	375,656	447,418	576,765	787,235
9	TAX PAID	672,999	92,086	88,265	82,175	51,676	34,994	33,989	33,963	37,143	37,565	44,742	57,677	78,724
0	ROOM NIGHTS AVAILABLE	357,785	29,941	35,217	34,266	34,762	27,565	29,543	27,984	26,387	28,099	27,389	28,508	28,124
/	ROOMS SOLD	155,135	16,215	20,148	19,037	14,788	8,698	8,435	7,867	8,412	9,765	11,365	14,008	16,397
0	OCCUPANCY RATE	43.36%	54.16%	57.21%	55.56%	42.54%	31.55%	28.55%	28.11%	31.88%	34.75%	41.49%	49.14%	58.30%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND OCCUPANCY RATES

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	100,988,465	15,198,763	11,912,949	10,975,049	5,209,777	4,666,336	9,400,256	7,743,312	8,742,806	5,881,440	6,095,657	4,431,081	10,731,039
1	TAX PAID	14,694,836	2,114,243	1,654,751	1,522,005	719,499	645,429	1,308,654	1,084,695	908,394	863,923	886,984	640,242	2,346,017
8	ROOM NIGHTS AVAILABLE	1,664,089	141,553	143,166	138,258	131,191	138,713	128,676	147,502	128,944	114,877	168,848	133,832	148,529
/	ROOMS SOLD	1,021,269	117,024	107,134	93,424	76,576	78,154	69,520	83,921	72,943	60,169	87,607	69,580	105,217
9	OCCUPANCY RATE	61.37%	82.67%	74.83%	67.57%	58.37%	56.34%	54.03%	56.89%	56.57%	52.38%	51.89%	51.99%	70.84%

	TOTAL	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	92,826,730	13,443,354	10,733,698	10,027,680	5,215,668	3,839,812	8,878,274	6,490,313	6,372,928	7,763,141	4,517,537	5,062,915	10,481,410
1	TAX PAID	12,867,640	1,866,591	1,489,051	1,388,843	719,076	526,304	1,235,047	901,196	886,041	1,079,822	624,032	698,342	1,453,296
7	ROOM NIGHTS AVAILABLE	1,740,113	127,234	144,928	153,283	144,624	138,841	156,842	143,498	147,481	148,489	155,169	134,278	145,447
/	ROOMS SOLD	1,053,453	103,442	112,489	102,479	85,421	66,512	81,881	77,316	86,304	84,832	76,025	72,106	104,647
8	OCCUPANCY RATE	60.54%	81.30%	77.62%	66.86%	59.06%	47.91%	52.21%	53.88%	58.52%	57.13%	48.99%	53.70%	71.95%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	80,382,430	11,384,039	9,484,708	8,132,888	4,114,576	3,329,744	8,333,784	6,118,181	6,146,816	6,334,057	4,217,130	4,341,698	8,444,810
1	TAX PAID	10,449,811	1,479,933	1,233,012	1,057,153	534,895	432,867	1,083,439	795,363	799,086	823,427	548,227	564,419	1,097,989
6	ROOM NIGHTS AVAILABLE	1,345,229	121,164	118,599	112,392	114,512	111,302	127,395	118,192	107,354	126,803	114,346	118,619	54,551
/	ROOMS SOLD	754,406	93,011	85,711	77,718	55,017	45,487	63,388	62,364	58,759	65,835	58,990	59,542	28,584
7	OCCUPANCY RATE	56.08%	76.76%	72.27%	69.15%	48.04%	40.87%	49.76%	52.76%	54.73%	51.92%	51.59%	50.20%	52.40%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	71,941,147	9,817,492	7,980,123	7,001,047	4,153,016	3,031,687	7,624,875	6,059,329	6,082,538	5,809,568	3,396,766	3,964,068	7,020,638
1	TAX PAID	9,377,271	1,276,274	1,037,417	911,003	539,892	394,119	993,286	787,712	790,731	755,254	441,580	515,329	934,674
5	ROOM NIGHTS AVAILABLE	1,398,100	114,187	114,986	120,571	111,974	111,568	126,568	112,926	110,928	125,752	112,934	117,200	118,506
/	ROOMS SOLD	768,058	85,201	80,402	74,618	59,628	46,301	60,725	59,103	59,838	63,760	50,549	54,245	73,688
1	OCCUPANCY RATE	54.94%	74.62%	69.92%	61.89%	53.25%	41.50%	47.98%	52.34%	53.94%	50.70%	44.76%	46.28%	62.18%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	59,076,304	7,968,879	7,656,045	5,899,518	3,361,632	2,745,340	5,823,025	4,521,759	4,194,313	4,059,828	2,647,051	3,738,708	6,460,206
1	TAX PAID	7,678,988	1,035,954	992,750	765,912	437,259	357,105	757,266	587,827	545,369	529,661	344,116	486,031	839,738
4	ROOM NIGHTS AVAILABLE	1,206,829	102,624	102,702	109,025	97,682	96,545	106,665	97,366	91,740	104,980	93,893	95,000	108,607
/	ROOMS SOLD	702,916	80,729	81,734	65,536	51,635	46,721	52,974	52,351	50,452	52,104	45,892	52,623	70,165
1	OCCUPANCY RATE	58.24%	78.66%	79.58%	60.11%	52.86%	48.39%	49.66%	53.77%	54.99%	49.63%	48.88%	55.39%	64.60%

DOUGLAS COUNTY
ROOM TAX COLLECTION AND OCCUPANCY RATES

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	56,108,492	8,148,655	6,872,999	5,653,918	2,996,894	2,534,062	5,780,834	4,054,300	4,156,574	4,086,178	2,661,890	3,524,367	5,637,820
1	TAX PAID	7,295,712	1,059,337	893,490	735,897	389,597	329,428	751,508	527,059	540,355	531,622	346,045	458,168	733,206
3	ROOM NIGHTS AVAILABLE	1,340,447	112,286	119,902	124,364	116,488	110,867	122,749	115,352	104,042	123,191	89,762	98,673	102,771
/	ROOMS SOLD	739,325	86,364	83,827	73,134	57,088	48,146	57,767	53,710	51,151	59,411	46,023	53,754	68,950
4	OCCUPANCY RATE	55.16%	76.91%	69.91%	58.81%	49.01%	43.43%	47.06%	46.56%	49.16%	48.23%	51.27%	54.48%	67.09%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	55,833,975	7,446,461	6,760,911	5,544,339	2,990,439	2,300,165	5,993,621	4,304,960	4,432,691	4,478,786	2,617,071	3,157,713	5,806,819
1	TAX PAID	7,246,874	968,041	878,919	720,766	375,058	299,033	779,170	559,646	576,250	583,626	340,219	410,502	755,644
2	ROOM NIGHTS AVAILABLE	1,375,482	120,203	120,194	121,955	111,378	110,571	120,690	112,526	102,440	115,636	103,753	112,326	123,810
/	ROOMS SOLD	763,653	86,912	84,979	76,116	54,112	48,910	62,211	60,286	57,042	59,770	45,763	52,690	74,862
1	OCCUPANCY RATE	55.52%	72.30%	70.70%	62.41%	48.58%	44.23%	51.55%	53.58%	55.68%	51.69%	44.11%	46.91%	60.47%

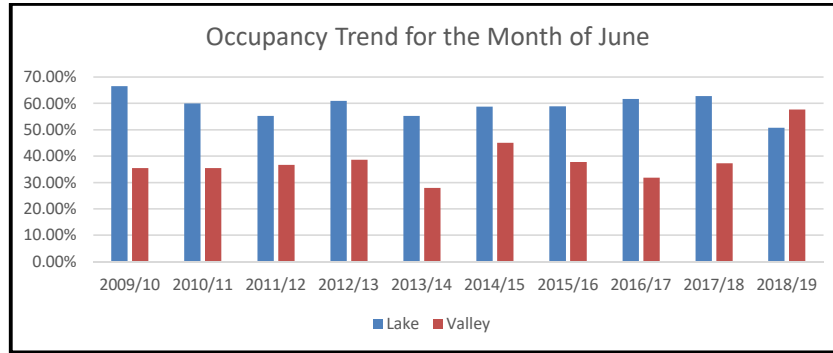
2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	51,423,494	7,529,095	6,392,766	5,538,355	2,847,252	2,201,213	5,073,588	3,362,707	3,807,058	4,186,571	2,535,584	2,810,340	5,138,965
1	TAX PAID	6,684,464	978,782	831,060	719,994	370,143	286,157	659,576	437,152	494,919	543,642	329,626	365,345	668,066
1	ROOM NIGHTS AVAILABLE	1,365,845	118,251	118,182	114,336	113,270	109,853	118,391	114,097	107,681	118,561	109,054	111,165	113,004
/	ROOMS SOLD	743,820	88,053	82,243	74,264	56,721	44,814	54,877	49,737	54,820	58,893	57,468	51,758	70,172
2	OCCUPANCY RATE	54.46%	74.46%	69.59%	64.95%	50.08%	40.79%	46.35%	43.59%	50.91%	49.67%	52.70%	46.56%	62.10%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	51,591,773	7,620,472	5,901,930	4,942,887	2,925,049	2,058,643	5,119,249	4,553,127	4,338,982	4,127,728	2,779,991	2,648,391	4,575,324
1	TAX PAID	6,478,987	762,048	767,250	642,575	380,257	267,626	665,499	591,906	564,068	536,608	361,398	344,957	594,795
0	ROOM NIGHTS AVAILABLE	1,358,885	117,489	116,172	114,199	110,606	104,866	119,672	115,998	104,438	112,023	111,918	113,677	117,827
/	ROOMS SOLD	763,817	90,149	87,668	76,222	58,286	46,054	57,393	60,374	56,794	56,517	54,443	51,882	68,035
1	OCCUPANCY RATE	56.21%	76.73%	75.46%	66.74%	52.70%	43.92%	47.96%	52.05%	54.38%	50.45%	48.65%	45.64%	57.74%

2	DOUGLAS COUNTY - As a Whole													
0	NET ROOM REVENUE	51,358,774	6,719,700	6,435,682	5,317,970	2,912,033	1,992,086	4,820,045	4,217,794	4,401,377	4,148,180	2,677,265	2,867,868	4,848,774
0	TAX PAID	5,136,091	672,112	643,569	531,797	291,203	199,208	482,007	421,839	440,145	414,820	267,726	286,787	484,879
9	ROOM NIGHTS AVAILABLE	1,372,401	120,007	120,165	121,694	117,403	107,827	119,056	112,726	102,564	116,433	108,456	111,118	114,952
/	ROOMS SOLD	776,186	87,095	89,960	79,899	61,366	44,491	54,861	57,682	59,028	61,937	51,886	55,423	72,558
0	OCCUPANCY RATE	56.56%	72.57%	74.86%	65.66%	52.27%	41.26%	46.08%	51.17%	57.55%	53.20%	47.84%	49.88%	63.12%

Occupancy History Data for the Month Ending June 2019

	Lake	Valley	Total
2009/10	66.45%	35.36%	56.56%
2010/11	59.93%	35.36%	56.21%
2011/12	55.16%	36.65%	54.46%
2012/13	60.89%	38.58%	55.52%
2013/14	55.18%	27.91%	55.16%
2014/15	58.67%	44.99%	58.24%
2015/16	58.79%	37.65%	54.94%
2016/17	61.60%	31.81%	56.08%
2017/18	62.73%	37.23%	60.54%
2018/19	50.72%	57.65%	51.89%



	July	August	September	October	November	December	January	February	March	April	May	June
Lake												
2009/10	78.70%	82.18%	69.61%	56.36%	44.60%	51.87%	58.78%	66.45%	59.06%	49.98%	50.13%	64.68%
2010/11	82.25%	81.35%	68.94%	53.91%	46.34%	52.53%	58.34%	59.93%	54.76%	50.81%	44.30%	57.62%
2011/12	78.26%	72.26%	64.94%	51.00%	42.37%	52.54%	47.29%	55.16%	53.68%	54.74%	44.40%	61.45%
2012/13	75.46%	73.15%	62.83%	48.69%	45.16%	56.19%	58.45%	60.89%	55.70%	44.41%	45.44%	61.11%
2013/14	79.48%	72.76%	59.04%	50.23%	44.92%	50.36%	49.46%	55.18%	53.00%	58.02%	56.49%	69.40%
2014/15	84.11%	84.48%	64.23%	58.18%	51.24%	53.26%	59.40%	58.67%	54.63%	49.97%	54.61%	62.66%
2015/16	78.87%	74.00%	62.99%	54.77%	44.02%	52.07%	55.98%	58.79%	54.16%	46.24%	45.41%	62.80%
2016/17	81.16%	76.69%	64.86%	49.11%	43.12%	53.95%	59.20%	61.60%	57.27%	53.51%	49.63%	66.97%
2017/18	85.86%	80.60%	66.84%	58.59%	48.86%	55.16%	57.55%	62.73%	58.81%	48.87%	52.02%	71.37%
2018/19	86.95%	77.99%	68.69%	55.56%	52.30%	53.43%	57.76%	56.38%	51.59%	50.72%	50.02%	69.99%

	July	August	September	October	November	December	January	February	March	April	May	June
Valley												
2009/10	54.16%	57.21%	55.56%	42.54%	31.55%	28.55%	28.11%	31.88%	34.75%	41.49%	49.14%	58.30%
2010/11	59.88%	57.72%	60.02%	49.07%	36.87%	32.70%	32.39%	35.36%	31.13%	42.07%	50.07%	58.16%
2011/12	61.18%	60.34%	64.99%	47.00%	35.47%	26.96%	30.91%	36.65%	35.47%	43.67%	55.93%	65.05%
2012/13	61.53%	62.46%	60.96%	48.26%	41.42%	35.41%	37.41%	38.58%	36.67%	43.01%	53.14%	58.16%
2013/14	68.28%	59.88%	57.89%	44.83%	38.32%	34.72%	36.34%	27.91%	30.54%	33.67%	48.81%	60.17%
2014/15	63.13%	66.17%	47.49%	37.58%	40.53%	38.92%	39.36%	44.99%	34.99%	46.00%	58.12%	73.35%
2015/16	60.59%	56.40%	57.73%	48.41%	33.17%	32.97%	36.57%	37.65%	37.39%	39.86%	49.18%	59.33%
2016/17	59.74%	55.68%	55.46%	44.23%	32.62%	34.09%	31.15%	31.81%	32.60%	45.16%	52.09%	65.50%
2017/18	64.51%	64.78%	66.93%	60.88%	44.05%	39.40%	38.34%	37.23%	47.27%	49.67%	62.81%	75.35%
2018/19	61.83%	60.53%	62.54%	80.22%	74.87%	56.85%	53.12%	57.70%	54.91%	57.65%	61.49%	75.46%

	July	August	September	October	November	December	January	February	March	April	May	June
Total												
2009/10	72.57%	74.86%	65.66%	52.27%	41.26%	46.08%	51.17%	57.55%	53.20%	47.84%	49.88%	63.12%
2010/11	76.73%	75.46%	66.74%	52.70%	43.92%	47.96%	52.05%	54.38%	50.45%	48.65%	45.64%	57.74%
2011/12	74.46%	69.59%	64.95%	50.08%	40.79%	46.35%	43.59%	50.91%	49.67%	52.70%	46.56%	62.10%
2012/13	72.30%	70.70%	62.41%	48.58%	44.23%	51.55%	53.58%	55.68%	51.69%	44.11%	46.91%	60.47%
2013/14	76.91%	69.91%	58.81%	49.01%	43.43%	47.06%	46.56%	49.16%	48.23%	51.27%	54.48%	67.09%
2014/15	78.66%	79.58%	60.11%	52.86%	48.39%	49.66%	53.77%	54.99%	49.63%	48.88%	55.39%	64.60%
2015/16	74.62%	69.92%	61.89%	53.25%	41.50%	47.98%	52.34%	53.94%	50.70%	44.76%	46.28%	62.18%
2016/17	76.76%	72.27%	69.15%	48.04%	40.87%	49.76%	52.76%	54.73%	51.92%	51.59%	50.20%	52.40%
2017/18	81.30%	77.62%	66.86%	59.06%	47.91%	52.21%	53.88%	58.52%	57.13%	48.99%	53.70%	71.95%
2018/19	82.67%	74.83%	74.83%	67.57%	56.34%	54.03%	56.89%	56.57%	52.38%	51.89%	51.99%	70.84%